

## SECRETARY WILSON SEES PROSPERITY

Predicts Increased Industrial Activity When Readjustment Period Ends.

A long season of industrial activity is ahead of the United States after it has gone through the readjustment period, according to the testimony of William B. Wilson, Secretary of Labor, before a subcommittee of the joint legislative committee which is investigating housing conditions in this State.

Mr. Wilson said that just as soon as we have gone through our readjustment period from war time activities to peace time industry and commerce there will be a greater demand for our product than we have ever had, with a limited supply of labor, and so a reduction in the wage rates would only be for a brief period, between the attempt at the reduction of wages and the time when the extra demand for labor is bound to follow.

Asked by Senator Lockwood whether or not in his judgment the price of labor and materials will come down, Secretary Wilson said:

"I think that there is a possibility and a probability that there will be some reduction in cost of material; that by virtue of prices that had obtained during the war, which had been fixed or otherwise created for the purpose of stimulating even the high cost plants, there has been an increase in the labor cost of material that approximated 80 per cent. during the period of the war.

There were some industries where the increase in the wage rates were high. There were others where the increase was low, but the average will approximate about 60 per cent.

"The increased cost of material in some lines of industry and in some portions of other lines of industry, has increased in the same ratio as the increase in the cost of labor. Where that was the case, where it was in the same ratio and only in the same ratio, there isn't any likelihood of there being a reduction in the cost of material; but there were some lines of industry and some sections of some other lines of industry where the cost of material had increased very much more rapidly and to a greater extent than the increase in the labor cost. There were some portions of the metal industry where the increase had been 150, 200, and as high as 275 per cent. There was a possibility of bringing together that accords of prices and squeezing them down to the same level as there had been in the increase in the wage rates. And so there is that possibility, and only that possibility as I see it, of some reduction in the cost of material.

## QUESTIONNAIRE FOR MOTORISTS IS FIXED

Hugo and Automobilists Agree on License Application Queries.

Some of the proposed State automobile law reforms were attacked as impractical at yesterday's conference of car owners and officials in the Commodore Hotel.

This discussion, over which Francis M. Hugo, Secretary of State, presided, centered about the questionnaire plan by which it is proposed to make all applicants for motor car licenses answer a long series of questions.

The critics of the scheme, of whom there were many, including Albert W. Seaman, chairman of the legislative committee of the State Automobile Association, contended that it would fall in its purpose to eliminate the incompetent and reckless driver.

Questions which Mr. Hugo, Magistrate W. Bruce Cobb and others favored inserting in the blank forms to be filled out by applicants for licenses would ask, for example, whether the applicant had read and understood the motor law of the State. To this, the critics said, any one could simply write "Yes," even though he might have no knowledge of it.

argued that if the questionnaire were to amount to anything they should require applicants to make answers showing their knowledge of the law. Otherwise, he said, it would be impossible to judge of their qualifications.

The "yes or no" form of questions runs all through the proposed questionnaire and the same remarks were made about them when they appeared in other parts of the form that the conferees considered important.

These objections, however, served only to cause slight amendments and a form which Mr. Hugo will try to have incorporated into the automobile laws was drawn up and approved by a majority of those present.

This form, if put into effect, will require applicants for licenses to operate motor cars to answer many personal questions. The questions intended to weed out those unfamiliar with the law will read: "Have you read the motor vehicle law of this State? Are you familiar with the State highway traffic law and the rules of the road? Do you know the law, ordinances and traffic regulations of the city of New York?"

Some of the other questions agreed upon are: "Have you ever had any accidents while operating a motor vehicle, and if so, give full particulars? Were you ever convicted of a crime or offense including traffic law ordinance or regulations? Have you ever had any motor vehicle license or certificate revoked or suspended in this State or elsewhere? Is your eyesight or hearing impaired? Have you any organic affection of the heart, suffered an attack of epilepsy, stroke or paralysis or vertigo, or are you subject to fainting spells? Have you ever been confined in an asylum or institution for the insane?"

both, provided the falsity of the answer can be proved.

The adoption of this form brought the conference, which was originally called by Mr. Hugo for the purpose of improving the State automobile laws, to an end.

Yesterday's meeting was attended by representatives of the Automobile Club of America, the New York State Automobilists' Association, various other clubs and representatives of employers and motor drivers.

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Monmouth County is pierced in every direction, from the foothills to the sea by the finest roads for automobile driving, riding and driving. Bounded on the North by the Raritan River and Bay, North-East—Sandy Hook Bay; East—Atlantic Ocean; South—Manasquan River; and on the West—America's wealthiest farming district.

These Resorts and all Monmouth County Communities are in the forefront of the Universe for progressiveness. All have FINISHED SCHOOL CURRICULUMS, PERFECT SANITATION, PURE WATER SUPPLY, and COMPLETE ROAD, STREET AND BRIDGE SYSTEMS.

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The North Jersey Shore Resorts are reached via Pennsylvania Railroad, Central Railroad of New Jersey, Philadelphia and Reading Railroad, Sandy Hook Palatial Sound Steamers and numerous other boat lines and are linked with the great cities by a most excellent system of improved highways. For descriptive booklet and complete information shown on map.



## Get Back Your Grip On Health

Physician Gives Practical Advice On What to Do To Help Build Up Your Strength, Power and Endurance—Explains  
How Organic Iron—Nuxated Iron—Helps Put Renewed Vim and Energy Into the Veins of the Weak, Nervous and Run-down—

Thousands of men and women are impairing their constitutions laying themselves open to illness and literally losing their grip on health simply because their blood is thinning out and possibly starving through lack of iron.

To possess the power, energy and endurance that win the blood should be rich in strength—giving iron. For this purpose, physicians address the probability of low iron why they prescribe organic iron—Nuxated Iron—which by enriching the blood and creating thousands of new red blood cells often quickly transform the flabby flesh, toneless tissues and pallid cheeks of weak, anemic men and women into a glow of health. It increases the strength of delicate, nervous, run-down folks in two weeks' time in many instances.

In explaining why he regards iron as absolutely essential to the greatest development of physical and mental power, and discussing the probability of building up a stronger race of people by increasing the supply of iron in their blood, Dr. George H. Baker, formerly Physician and Surgeon, Monmouth Memorial Hospital of New Jersey, says:

"Iron is absolutely necessary to change food into living tissue, muscle and brain. Refined foods and modern methods of cooking have robbed us of much of the iron which Nature intended we should receive and for supplying this deficiency and increasing the red blood corpuscles I know of nothing more effective than organic iron—Nuxated Iron. From a careful examination of the formula and my own test of Nuxated Iron, I feel convinced that it is a preparation which any physician can take himself or prescribe for his patients with the utmost confidence of obtaining highly beneficial and satisfactory results. The fact that Nuxated Iron is today being used by over three million people annually as a tonic, strength and blood-builder, is in itself an evidence of tremendous success."



Commenting on the use of Nuxated Iron as a tonic, strength and blood-builder, Dr. James Francis Sullivan, formerly physician of Bellevue Hospital, Garden City, New York, and the Westchester County Hospital, said:

"Thousands are held back in life for want of sufficient iron in the blood. A weak body means a weakened will power, and like the race horse beaten by a nose, many a capable man or woman falls just short of winning because they don't back up their mentality with the physical strength and energy which come from having plenty of iron in the blood. That irritable twitch, that fit of despondency, that dizzy, fearful feeling—these are the sort of signals nature gives to tired, listless folks when the blood is clamoring for strengthening iron—more iron to restore the breath by enriching the blood and creating thousands of new red blood cells."

## NUXATED IRON

For Red Blood, Strength and Endurance

New Industries Give Work.  
He pointed out that we have engaged in a number of lines of industry that we had not engaged in before. The ship-building industry has been built up from one that employed but a few tens of thousands of workers until it now employs about 500,000 men. There has been a development of the production of some raw materials and the production of some finished products, such as chemicals, dye stuffs, etc., all of which will absorb workers.

"The domestic consumption is likely to be greater than it has been for a number of years. Wage workers are in a better position to be purchasers in the future than they have been in the past. And then our foreign trade has greater opportunities than it ever had before. South America, for instance, opens up a big field to us. Germany had built up a tremendous trade in South America through furnishing a system of credit that was suitable to South American countries and shipping facilities. That trade will have to be supplied from somewhere aside of South America and we ought to be able to get our share of it.

"We have laid quite a foundation to secure that trade along the same lines that Germany had used. Our Federal Reserve act gave the American bankers for the first time in history the right to establish branch banks abroad. That means the furnishing of credits abroad through American institutions, and those who have had experience with foreign trade know how important it is that the financial transactions shall be handled by institutions of the same country doing the trade otherwise many things that are looked upon as trade secrets leak out to competitors.

"Do you think the cost of living will go down?" asked Senator Lockwood.

"I think it will go down some," was the reply. "I think we now have reached price levels that are not likely to be disturbed by lowering of prices for some time to come and my economic viewpoint is that it really makes little difference to the public, to the people at large, whether the price level is high or the price levels are low if the price levels are maintained with some degree of stability. The great loss comes when there is a change from low levels to high levels or from high levels to low levels."

Secretary Wilson said he had been informed that eleven or twelve large brick manufacturers supplying the brick market in New York all charge the same price, although the cost of labor has not risen proportionately to the increased price of brick. He thought there ought to be a possibility of getting brick at the rate that represents the increased labor cost. The only additional cost that is not labor cost, he said, is the cost of the clay in the soil.

The Secretary advised wage workers that they should not be misled by the town because if a single employer determines that their employment is no longer desired then the homes or the houses are no longer valuable to the workmen.

## BRITISH AND FRENCH HONOR CABOT WARD

Colonel Decorated for General Staff Work.

Cabot Ward, who was Park Commissioner under the Mitchell administration, now a Lieutenant-Colonel and Assistant Chief of Staff of the General Staff, American Expeditionary Forces, has been decorated by both the French and British Governments, according to a letter received from the War Department yesterday by John S. Kennedy, assistant secretary of the New York Telephone Company.

"I know you will be glad to learn," Col. Ward writes, "that in addition to the Distinguished Service Medal I have been decorated by the French Government with the cross of an officer of the Legion of Honor and by the British with the Distinguished Service Order."

Col. Ward went to France with the first American staff officers in June, 1917, as a member of the commission to study the French problem. He was one of that year he was commissioned Major of reserves and assigned to aviation. Later he became attached to the General Staff and worked with both the British and French high commands in Paris and at their respective headquarters. He is 43 years old and was born in New York. He was graduated from Cutler School, Harvard and Harvard Law School and served a term in 1906 as auditor of the island of Porto Rico.

## BUREAU AIDS WAR CHILDREN.

Hoover Arranges for Food Distribution in Three Countries.

The Hoover administration has completed arrangements with Lithuania, Estonia and Poland for the maintenance of food distribution to children after July 1, the date set for the cessation of the activities of the American Relief Administration. The Federal Government appropriated \$2,000,000 to be used especially for feeding the children of Europe, and under this appropriation the work has been maintained up to the present.

Poland has recently raised its appropriation for children's relief to \$3,000,000 marks. Lithuania has appropriated 1,000,000 marks and Lithuania has adopted an expenditure of 500,000 marks a month. The foodstuffs will be purchased through a children's relief bureau to be established in this country.

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### Medicated and Toilet Soaps

- Woodbury's Facial Soap...cake 18c
- Jergens' Violet Glycerine Soap...3 cakes 25c
- Jergens' Bath Tablets in Violet, Rose, Carnation, Geranium, crushed Violets and crushed Lilac, doz. 95c
- Perfumed Toilet Soaps, 3 cakes to box. 29c
- Witch Hazel Soap, 3 cakes to box. 21c
- Cuticura Soap...cake 19c
- Pears Scented Soap...cake 19c
- Pears Unscented Soap...cake 14c
- Laco Spanish Castile Soap...3 cakes 49c
- Large bar Castile Soap...75c
- La Primera Castile, 15 cakes to box. 1.45
- Gorham's Silver Soap...cake 22c
- Lux Washing Powder...pkg. 11c

### Dental Preparations

- F. E. I. Tooth Paste...tube 38c
- Lyons Tooth Powder...can 19c
- Albodon Tooth Paste...tube 18c
- Calox Tooth Powder...can 19c
- Pebecco Tooth Paste...tube 36c
- Pyorrhoeic Tooth Powder...can 80c
- Kolynos Tooth Paste...tube 20c
- Polysodont Tooth Paste...tube 38c

### Creams and Lotions

- Pond's Cold Cream...jar 39c
- Pond's Vanishing Cream...jar 39c
- Daggett & Ramsdell Cream...jar 36c
- Daggett & Ramsdell Cream...jar 58c
- Hind's Honey and Almond Cream...bottle 37c
- Frostilla...bottle 18c
- Theatrical Cold Cream, 1/2 lb. can...35c
- Espay's Cream...bottle 34c

### Toilet Preparations

- Witch Hazel...qt. bottle 55c
- Peroxide...1 lb. bottle 19c
- Glyco Thymoline...bottle 81c
- Listerine, large bottle...69c
- Parson's Ammonia...qt. bottle 24c
- Violet Ammonia...16 oz. size 19c
- Phillip's Milk of Magnesia...35c
- Forhan's Mouth Wash...78c
- Vernas Lotion...bottle 78c

### Hair Preparations

- Packer's Liquid Tar Shampoo...39c
- Danderine...69c
- Westphal's Auxiliator...69c
- Williams' Liquid Shampoo...39c

### Ivory Finished Toilet Goods

- Hair Brushes...3.50
- Clothes Brushes...3.50
- Hat Brushes...1.75
- Hair Receivers...1.95
- Combs...65c
- Hat Pin Holders...65c
- Buffers...79c
- Cuticle Knives...65c
- Burton Hooks...65c
- Shoe Horns...1.25

### Talcum and Complexion Powders

- Squibb's Violet and Carnation Talcum Powder...can 16c
- Samurai Corylopolis Talcum...lb. can 22c
- Babcock's Corylopolis Talcum, can 17c
- Williams' Talcum, in Rose, Violet, Lilac and Carnation...can 16c
- Jergens' Talcum, in Rose, Lilac, Violet...can 18c
- Pussy Willow Face Powder...38c
- La May Face Powder...38c
- Armand Face Powder...89c

### Perfumes and Toilet Waters

- Houbigant's Ideal Extract...1/2 oz. bottle 1.55
- Djer Kiss Perfume...bottle 1.75
- Imported Perfumes, trial size...bottle 19c
- Piver's Floramye and Azurea extract...bottle 1.75
- Williams' Lilac Toilet Water...59c
- Djer Kiss Toilet Water...bottle 1.75
- Rigaud Violet Toilet Water...1.04

### Extra Special

- Djer Kiss Face Powder and Rouge...Combination 1.00
- Pinaud's Lilac Vegetal...bottle 83c
- Olive Cream Skin Soap, containing Coconut, Palm and Olive Oils, doz. 85c
- Forhan's Tooth Paste...tube 38c
- Mulsified Coconut Oil...39c
- Bay Rum; 16 oz. bottle...62c
- Wash Cloth Cases, in assorted colors, containing Wash Cloths...19c

- ### Shaving Accessories
- Gillette Razors with twelve double edged blades; leather case with purple lining. 4.25
  - Shaving Brushes set in rubber...75c
  - Williams' Shaving Stick...25c
  - Williams' Shaving Cream...25c
  - Williams' Shaving Powder...25c
  - Williams' Lilac Toilet Water...59c
  - 5 oz. bottle
  - Mennen's large tube Shaving Cream...35c

- ### Manicure Goods
- Wood back Buffers, detachable rims 39c
  - Cutex traveling Manicure Sets...39c
  - Nail Files...12c
  - Tweezers...10c
  - Emery Boards...pkg. 6c
  - Cutex Remover...26c
  - Hyglo Nail Powder...19c

- ### Deodorants
- Amolin Powder, small tin...20c
  - Amolin Powder, large tin...34c
  - Odor-o-no, small bottle...24c
  - Odor-o-no, large bottle...40c
  - Mum Cream...jar 19c

- ### Rubber Goods
- Household Rubber Gloves; sizes 7, 7 1/2 and 8...pr. 27c
  - Water Bottles; 2 quart size...95c
  - Fountain Syringes; 5 ft. tubing...95c
  - Ice Caps...69c
  - Invalid Cushions...2.95
  - Tourist Cases, rubber lined...65c

- ### Miscellaneous
- Cretone Tourist Cases; rubber lined...45c
  - Dressing Combs...45c
  - Lip Sticks, natural shade...21c
  - Powder Puffs, medium size...ea. 15c
  - Wash Cloths...15c
  - Tintex, pink and flesh color...19c
  - Skin Cleansing Tissues, 50 sheets...31c
  - Absorbent Cotton,—1 lb. roll...45c
  - J. & J. Red Cross Gauze...25 yard roll, 2.95

- ### Bristle Goods
- Bath Brushes...75c
  - Tooth Brushes...19c
  - Tooth Brushes...29c
  - Nail Brushes...29c
  - Complexion Brushes...27c
  - Hair Brushes...59c
  - Hair Brushes...85c
  - Military Brushes...pair, 2.75